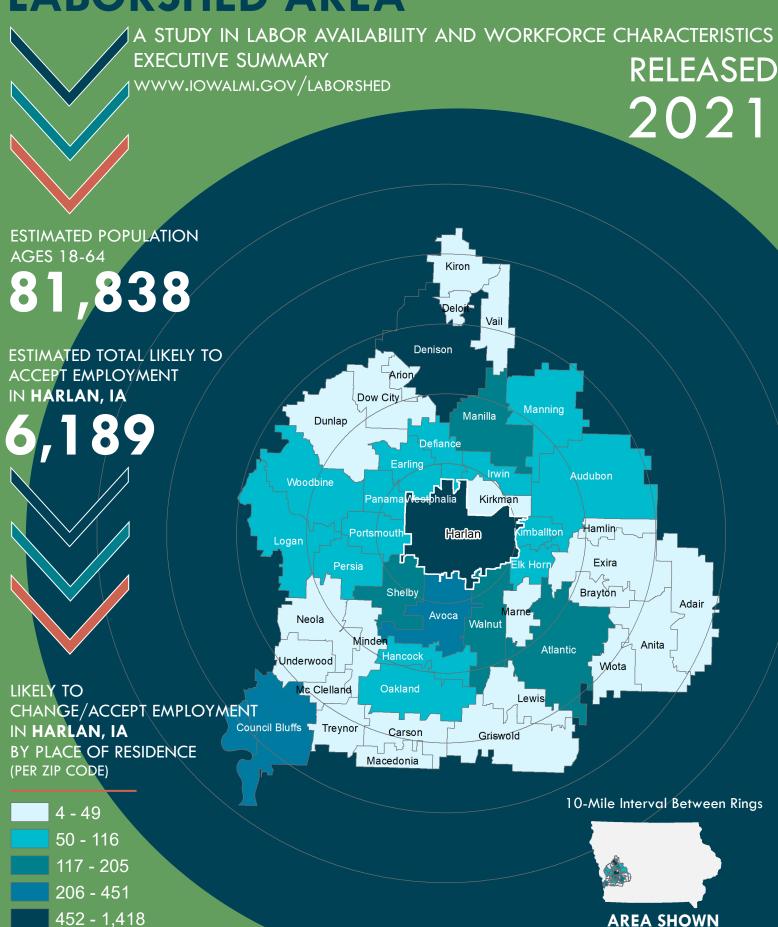
HARLAN, IOWA

LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Harlan Laborshed area.

The employed are currently commuting an



HARLAN LABORSHED ANALYSIS

EMPLOYMENT STATUS (ESTIMATED TOTAL)*

Employed (69,071) 84.4% *Unemployed 8.1% (6,629) Homemakers 3.5% (2,864) Retired 4.0% (3,274)

*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

Unemployed -

Likely to Accept Employment 57.6%

Retirement/401K

Dental Coverage **75.1**%

Vision Coverage 67.7%

Paid Holiday 74.0%

Life Insurance 66.5%

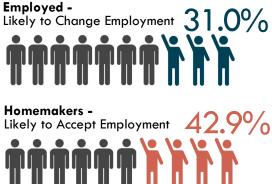
Paid Vacation 64.3%

Paid Time Off **58.7**%

Paid Sick Leave 58.4%

Insurance

Disability 58.7%



Likely to Accept Employment TOP CURRENT BENEFITS OF THE **FULL-TIME EMPLOYED** Health/Medical Insurance Pension/

BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)
Healthcare & Social Services, 15.5% (10,706) Wholesale & Retail Trade, 13.4% (9,256) 1 Transportation, 11.9% (8,219) Education, 9.9% (6,838) Manufacturing, 9.3% (6,424) 2 Finance, 7.5% (5,180) 3 Agriculture, 7.2% (4,973) Professional Services, 7.2% (4,973) Personal Services, 5.6% (3,868) Construction, 3.5% (2,417) Entertainment & Recreation, 2.1% (1,450)
¹ Transportation Communications & Utilities ² Finance Insurance & Real Estate

¹Transportation, Communications, & Utilities ³Agriculture, Forestry, & Mining

²Finance, Insurance, & Real Estate

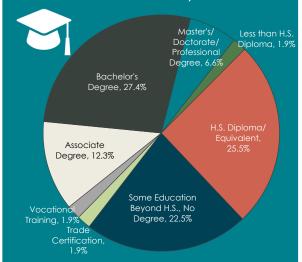
⁴Public Administration, Government

EMPLOYED: LIKELY TO CHANGE

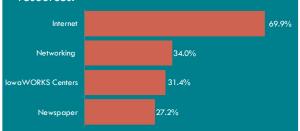
- An estimated 4,592 employed individuals to change their current likely employment situation for an opportunity in Harlan
- Current occupational categories:

Professional, Paraprofessional, Technical	28.4%
Production, Construction, Material Moving	20.6%
Clerical	15.7%
Managerial	15.7%
Service	9.8%
Sales	8.8%
Agricultural	1.0%

- Current median wages: \$
 - \$15.98/hour and \$60,000/year
 - \$20.00/hour attracts 66%\$22.00/hour attracts 75%
- 72.6% have an education beyond HS



- 21.7% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

Top newspapers:



NEWS Harlan Tribune Omaha World Herald

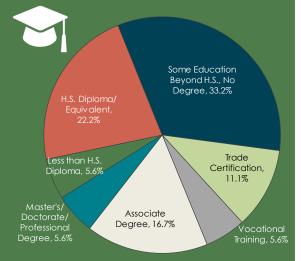
- Commute:
 - · Currently commuting an average of 11 miles/16 minutes (one-way) to work
 - · Willing to commute an average of 25 miles/34 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

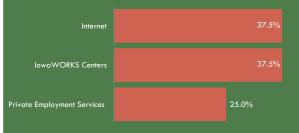
- · An estimated 226 unemployed individuals are likely to accept employment in Harlan
- Former occupational categories:

Production, Construction, Material Moving 40.0% Service 20.0% 13.3% **Managerial** Professional, Paraprofessional, Technical 13.3% 6.7% Sales 6.7% **Agricultural** 0.0%

- Median wages: 3
 - \$13.00/hour lowest willing to accept
 - \$20.00/hour attracts 66%
 - \$20.82/hour attracts 75%
- 72.2% have an education beyond HS



- 36.8% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

• Top newspapers:



NEWS * insufficient survey data to report

- Commute:
- Willing to commute an average of 21 miles/30 minutes (one-way) to work







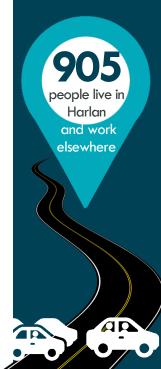
The Laborshed survey collects information regarding the out commute for an employment center.

The out commute for Harlan is estimated at 30.2 percent approximately 905 people living in Harlan work in other communities.

Most of those who are out commuting are working in Omaha (NE), Atlantic (IA), and Council Bluffs (IA).

Nearly one-fifth (18.8%) of out commuters are likely to change employment (approximately 170 people).

53.1% earn an hourly wage median wage is \$17.19/hour 34.4% earn an annual salary median salary is \$68,000/year



EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No Degree Obtained	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree or Above
Agriculture, Forestry, & Mining	**	**	**	**	**
Construction	75.0%	0.0%	50.0%	25.0%	0.0%
Education	92.9%	21.4%	14.3%	0.0%	57.2%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	72.7%	27.3%	0.0%	0.0%	45.4%
Government & Public Administration	83.3%	16.7%	0.0%	16.7%	49.9%
Healthcare & Social Services	83.3%	33.3%	0.0%	16.7%	33.3%
Manufacturing	54.5%	9.1%	0.0%	18.2%	27.2%
Personal Services	87.5%	25.0%	12.5%	12.5%	37.5%
Professional Services	71.4%	14.3%	0.0%	14.3%	42.8%
Transportation, Communication, & Utilities	60.0%	26.7%	0.0%	20.0%	13.3%
Wholesale & Retail Trade	66.7%	33.3%	7.4%	7.4%	18.6%

Top percentages among industries per education level are highlighted in the table. **Insufficient survey data/refused

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



^{**}Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

	Percent Surveyed	Estimated Total		Percent Surveyed	Estimated Total
Inadequate Hours	3.0%	138	Mismatch of Skills	4.4%	202
\$ Low Income	1.0%	46	\sum_ †Total	7.2%	331

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.



